

# **Mercury Outboards**

**PROGRAM YEAR 2013 PRICE LIST**





# MERCURY

2013 PROGRAM YEAR  
U.S. PRICE LIST (EFFECTIVE July 1, 2012)

MODEL	DESCRIPTION	MSRP	BASE PRICE	GROW BOATING	SHAFT LENGTH	TILLER HANDLE	FUEL DELIVERY TECHNOLOGY	FUEL TANK (INTEGRAL / 12L / 25L)	PROPELLER	MANUAL TRIM (M), GAS ASSIST (G) POWER TILT (PT), POWER TRIM (PTT)	SMARTCRAFT COMPATIBLE	DIGITAL THROTTLE & SHIFT	POWER STEERING	REGULATION COMPLIANCE	NOT FOR SALE IN CALIFORNIA
			FourStroke												
1F02201HK	2.5M FourStroke	\$1,040	\$945	\$1.00	15	X	C	INT	X	M				W	
1F03201HK	3.5M FourStroke	\$1,210	\$1,100	\$1.00	15	X	C	INT	X	M				W	
1F03211HK	3.5ML FourStroke	\$1,240	\$1,125	\$1.00	20	X	C	INT	X	M				W	
1F04201HK	4M FourStroke	\$1,575	\$1,430	\$1.75	15	X	C	INT	X	M				W-NEU	
1F04211HK	4ML FourStroke	\$1,595	\$1,450	\$1.75	20	X	C	INT	X	M				W-NEU	
1FX5201HK	5M FourStroke	\$1,775	\$1,615	\$1.75	15	X	C	INT	X	M				W-NEU	
1F05216HK	5MLA Sailpower FourStroke	\$1,800	\$1,635	\$1.75	20	X	C	INT	X	M				W-NEU	
1F05223HK	5MXL FourStroke	\$1,810	\$1,645	\$1.75	25	X	C	INT	X	M				W-NEU	
1FX6201HK	6M FourStroke	\$2,035	\$1,850	\$1.75	15	X	C	INT	X	M				W-NEU	
1FX6211HK	6ML FourStroke	\$2,045	\$1,860	\$1.75	20	X	C	INT	X	M				W-NEU	
1F08201FK	8M FourStroke	\$2,315	\$2,105	\$1.75	15	X	C	12L	X	M				W-NEU	
1F08211FK	8ML FourStroke	\$2,340	\$2,125	\$1.75	20	X	C	12L	X	M				W-NEU	
1F08301FK	8EH FourStroke	\$2,810	\$2,555	\$1.75	15	X	C	12L	X	M				W-NEU	
1F08311FK	8ELH FourStroke	\$2,820	\$2,565	\$1.75	20	X	C	12L	X	M				W-NEU	
1F10201FK	9.9M FourStroke	\$2,590	\$2,355	\$1.75	15	X	C	12L	X	M				W-NEU	
1F10211FK	9.9ML FourStroke	\$2,615	\$2,375	\$1.75	20	X	C	12L	X	M				W-NEU	
1F10221FK	9.9MXL FourStroke	\$2,715	\$2,470	\$1.75	25	X	C	12L	X	M				W-NEU	
1F10301FK	9.9EH FourStroke	\$3,070	\$2,790	\$1.75	15	X	C	12L	X	M				W-NEU	
1F10312HK	9.9EL FourStroke	\$3,075	\$2,795	\$1.75	20		C	12L	X	M				W-NEU	
1F10311FK	9.9ELH FourStroke	\$3,090	\$2,810	\$1.75	20	X	C	12L	X	M				W-NEU	
1F10251FK	9.9ML BIGFOOT FourStroke	\$2,760	\$2,510	\$1.75	20	X	C	12L	X	M				W-NEU	
1F10261FK	9.9MXL BIGFOOT FourStroke	\$2,865	\$2,605	\$1.75	25	X	C	12L	X	M				W-NEU	
1F10352HK	9.9EL BIGFOOT FourStroke	\$3,150	\$2,865	\$1.75	20		C	12L	X	M				W-NEU	
1F10351FK	9.9ELH BIGFOOT FourStroke	\$3,165	\$2,875	\$1.75	20	X	C	12L	X	M				W-NEU	
1F10361FK	9.9EXLH BIGFOOT FourStroke	\$3,255	\$2,960	\$1.75	25	X	C	12L	X	M				W-NEU	
1F10452EK	9.9ELPT BF PRO KICKER FourStroke	\$3,610	\$3,280	\$1.75	20		C	12L	X	PT				W-NEU	
1F10462EK	9.9EXLPT BF PRO KICKER FourStroke	\$3,695	\$3,360	\$1.75	25		C	12L	X	PT				W-NEU	
1F10451HK	9.9ELHPT BF PRO KICKER FourStroke	\$3,620	\$3,290	\$1.75	20	X	C	12L	X	PT				W-NEU	
1F10461HK	9.9EXLHPT BF PRO KICKER FourStroke	\$3,705	\$3,370	\$1.75	25	X	C	12L	X	PT				W-NEU	
1F15201HK	15M FourStroke	\$2,930	\$2,665	\$4.75	15	X	C	25L	X	M				W	
1F15211HK	15ML FourStroke	\$2,955	\$2,685	\$4.75	20	X	C	25L	X	M				W	
1F15302HK	15E FourStroke	\$3,380	\$3,055	\$4.75	15		C	25L	X	M				W	
1F15312HK	15EL FourStroke	\$3,380	\$3,080	\$4.75	20		C	25L	X	M				W	
1F15301HK	15EH FourStroke	\$3,400	\$3,090	\$4.75	15	X	C	25L	X	M				W	
1F15311HK	15ELH FourStroke	\$3,415	\$3,105	\$4.75	20	X	C	25L	X	M				W	
1F15412HK	15ELPT FourStroke	\$3,665	\$3,330	\$4.75	20		C	25L	X	PT				W	
1F15452HK	15ELPT PRO KICKER FourStroke	\$3,905	\$3,550	\$4.75	20		C	25L	X	PT				W	
1F15462HK	15EXLPT PRO KICKER FourStroke	\$4,030	\$3,665	\$4.75	25		C	25L	X	PT				W	
1F15451HK	15ELHPT PRO KICKER FourStroke	\$3,940	\$3,580	\$4.75	20	X	C	25L	X	PT				W	
1F15461HK	15EXLHPT PRO KICKER FourStroke	\$4,060	\$3,690	\$4.75	25	X	C	25L	X	PT				W	
1F20201HK	20M FourStroke	\$3,410	\$3,100	\$4.75	15	X	C	25L	X	M				W	
1F20211HK	20ML FourStroke	\$3,445	\$3,130	\$4.75	20	X	C	25L	X	M				W	
1F20301HK	20EH FourStroke	\$3,805	\$3,460	\$4.75	15	X	C	25L	X	M				W	
1F20302HK	20E FourStroke	\$3,780	\$3,435	\$4.75	15		C	25L	X	M				W	
1F20311HK	20ELH FourStroke	\$3,840	\$3,490	\$4.75	20	X	C	25L	X	M				W	
1F20312HK	20EL FourStroke	\$3,815	\$3,470	\$4.75	20		C	25L	X	M				W	
1F20402HK	20EPT FourStroke	\$4,105	\$3,730	\$4.75	15		C	25L	X	PT				W	
1F20411HK	20ELHPT FourStroke	\$4,180	\$3,800	\$4.75	20	X	C	25L	X	PT				W	
1F20412HK	20ELPT FourStroke	\$4,145	\$3,770	\$4.75	20		C	25L	X	PT				W	
1A25203FK	25M FourStroke	\$4,180	\$3,780	\$4.75	15	X	E	25L		M				W-NEU	
1A25213FK	25ML FourStroke	\$4,180	\$3,800	\$4.75	20	X	E	25L		M				W-NEU	
1A25301FK	25EH FourStroke	\$4,705	\$4,275	\$4.75	15	X	E	25L		M				W-NEU	
1A25312FK	25EL FourStroke	\$4,665	\$4,240	\$4.75	20		E	25L		M				W-NEU	
1A25311FK	25ELH FourStroke	\$4,720	\$4,290	\$4.75	20	X	E	25L		M				W-NEU	
1A25411FK	25ELHPT FourStroke	\$5,205	\$4,730	\$4.75	20	X	E	25L		PTT				W-NEU	
1A25413FK	25ELPT FourStroke	\$5,130	\$4,665	\$4.75	20		E	25L		PTT				W-NEU	
1A3G271HK	JET 25ML GA FourStroke	\$5,900	\$5,365	\$9.50	20	X	E	25L	X	G				W-NEU	
1A3G371HK	JET 25ELH GA FourStroke	\$6,270	\$5,700	\$9.50	20	X	E	25L	X	G				W-NEU	
1A30472HK	JET 25ELPT FourStroke	\$6,610	\$6,010	\$9.50	20		E	25L	X	PTT				W-NEU	



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FourStroke															
1A3G203FK	30M GA FourStroke	\$4,885	\$4,440	\$9.50	15	X	E	25L		G				W-NEU	
1A3G213FK	30ML GA FourStroke	\$4,900	\$4,455	\$9.50	20	X	E	25L		G				W-NEU	
1A3G312FK	30EL GA FourStroke	\$5,335	\$4,850	\$9.50	20		E	25L		G				W-NEU	
1A3G311FK	30ELH GA FourStroke	\$5,460	\$4,965	\$9.50	20	X	E	25L		G				W-NEU	
1A30413FK	30ELPT FourStroke	\$5,785	\$5,260	\$9.50	20		E	25L		PTT				W-NEU	
1A30411FK	30ELHPT FourStroke	\$5,915	\$5,375	\$9.50	20	X	E	25L		PTT				W-NEU	
1F40202BZ	40M GA FourStroke	\$5,345	\$4,860	\$9.50	15	X	C			G				W-NEU	
1F40212BZ	40ML GA FourStroke	\$5,365	\$4,875	\$9.50	20	X	C			G				W-NEU	
1A40303BZ	40E GA FourStroke	\$5,610	\$5,100	\$9.50	15		E			G	X			W	
1A40313BZ	40EL GA FourStroke	\$5,660	\$5,115	\$9.50	20		E			G	X			W	
1A40311BZ	40ELH GA FourStroke	\$5,630	\$5,285	\$9.50	20	X	E			G	X			W	
1A40413BZ	40ELPT FourStroke	\$6,375	\$5,795	\$9.50	20		E			PTT	X			W	
1A40411BZ	40ELHPT FourStroke	\$6,580	\$5,980	\$9.50	20	X	E			PTT	X			W	
1A41453BZ	40ELPT BIGFOOT (4 CYL) FourStroke	\$6,750	\$6,135	\$9.50	20		E			PTT	X			W-NEU	
1A80473BZ	JET 40ELPT FourStroke	\$6,805	\$6,185	\$15.00	20		E			PTT	X			W-NEU	
1A51413BZ	50ELPT FourStroke	\$7,090	\$6,445	\$15.00	20		E			PTT	X			W-NEU	
1A51411BZ	50ELHPT FourStroke	\$7,210	\$6,555	\$15.00	20	X	E			PTT	X			W-NEU	
1A51453BZ	50ELPT BIGFOOT FourStroke	\$7,225	\$6,570	\$15.00	20		E			PTT	X			W-NEU	
1A60413BZ	60ELPT FourStroke	\$7,425	\$6,750	\$15.00	20		E			PTT	X			W-NEU	
1A60411BZ	60ELHPT FourStroke	\$7,615	\$6,921	\$15.00	20	X	E			PTT	X			W-NEU	
1A60351BZ	60ELH GA FourStroke BIGFOOT	\$7,575	\$6,885	\$15.00	20	X	E			G	X			W-NEU	
1A60453BZ	60ELPT FourStroke BIGFOOT	\$7,645	\$6,950	\$15.00	20		E			PTT	X			W-NEU	
1A60463BZ	60EXLPT FourStroke BIGFOOT	\$8,115	\$7,375	\$15.00	25		E			PTT	X			W-NEU	
1F75413ED	75ELPT FourStroke	\$9,145	\$8,315	\$21.00	20		E			PTT	X			W-NEU	
1F90413ED	90ELPT FourStroke	\$9,430	\$8,570	\$21.00	20		E			PTT	X			W-NEU	
1F90423ED	90EXLPT FourStroke	\$9,465	\$8,605	\$21.00	25		E			PTT	X			W-NEU	
1115F13KD	115 ELPT FourStroke	\$10,290	\$9,355	\$30.00	20		E			PTT	X			W-NEU	
1115F23KD	115EXLPT FourStroke	\$10,325	\$9,385	\$30.00	25		E			PTT	X			W-NEU	
1150F13HD	150L FourStroke	\$13,240	\$12,035	\$42.00	20		E			PTT	X			W	
1150F23HD	150XL FourStroke	\$13,320	\$12,110	\$42.00	25		E			PTT	X			W	
1150F24HD	150CXL FourStroke	\$13,845	\$12,585	\$42.00	25		E			PTT	X			W	
VERADO															
1150V13ED	150L VERADO	\$14,580	\$13,255	\$42.00	20		E			PTT	X	X		W	
1150V23ED	150XL VERADO	\$14,715	\$13,375	\$42.00	25		E			PTT	X	X		W	
1150V24ED	150CXL VERADO	\$15,115	\$13,740	\$42.00	25		E			PTT	X	X		W	
1175V13ED	175L VERADO	\$16,035	\$14,575	\$42.00	20		E			PTT	X	X		W	
1175V23ED	175XL VERADO	\$16,160	\$14,690	\$42.00	25		E			PTT	X	X		W	
1175V24ED	175CXL VERADO	\$16,565	\$15,060	\$42.00	25		E			PTT	X	X		W	
1201V13ED	200L VERADO	\$17,560	\$15,965	\$60.00	20		E			PTT	X	X		W	
1201V23ED	200XL VERADO	\$17,745	\$16,130	\$60.00	25		E			PTT	X	X		W	
1201V24ED	200CXL VERADO	\$18,275	\$16,615	\$60.00	25		E			PTT	X	X		W	
1225V13ED	225L VERADO 4.8" 1.85	\$20,325	\$18,480	\$60.00	20		E			PTT	X	X	**	W	
1225V23ED	225XL VERADO 4.8" 1.85	\$20,460	\$18,600	\$60.00	25		E			PTT	X	X	**	W	
1225V23KD	225XL VERADO 5.44" 1.85	\$20,460	\$18,600	\$60.00	25		E			PTT	X	X	**	W	
1225V24KD	225CXL VERADO 5.44" 1.85	\$21,070	\$18,155	\$60.00	25		E			PTT	X	X	**	W	
1225V33KD	225XXL VERADO 5.44" 1.85	\$20,795	\$18,905	\$60.00	30		E			PTT	X	X	**	W	
1225V34KD	225CXXL VERADO 5.44" 1.85	\$21,380	\$19,435	\$60.00	30		E			PTT	X	X	**	W	
1251V13ED	250L VERADO Pro FourStroke 4.8" 1.85	\$21,740	\$19,765	\$60.00	20		E			PTT	X	X	**	W	
1251V23ED	250XL VERADO Pro FourStroke 4.8" 1.85	\$21,870	\$19,880	\$60.00	25		E			PTT	X	X	**	W	
1250V23KD	250XL VERADO 5.44" 1.85	\$21,505	\$19,550	\$60.00	25		E			PTT	X	X	**	W	
1250V24KD	250CXL VERADO 5.44" 1.85	\$22,120	\$20,110	\$60.00	25		E			PTT	X	X	**	W	
1250V33KD	250XXL VERADO 5.44" 1.85	\$21,845	\$19,880	\$60.00	30		E			PTT	X	X	**	W	
1250V34KD	250CXXL VERADO 5.44" 1.85	\$22,430	\$20,390	\$60.00	30		E			PTT	X	X	**	W	
1302V13ED	300L VERADO Pro FourStroke 4.8" 1.75	\$23,700	\$21,545	\$60.00	20		E			PTT	X	X	**	W	
1302V23ED	300XL VERADO Pro FourStroke 4.8" 1.75	\$23,930	\$21,755	\$60.00	25		E			PTT	X	X	**	W	
1300V13KD	300L VERADO 5.44" 1.85	\$23,815	\$21,650	\$60.00	20		E			PTT	X	X	**	W	
1300V14KD	300CL VERADO 5.44" 1.85	\$24,280	\$22,080	\$60.00	20		E			PTT	X	X	**	W	
1300V23KD	300XL VERADO 5.44" 1.85	\$24,050	\$21,885	\$60.00	25		E			PTT	X	X	**	W	
1300V24KD	300CXL VERADO 5.44" 1.85	\$24,540	\$22,310	\$60.00	25		E			PTT	X	X	**	W	
1300V33KD	300XXL VERADO 5.44" 1.85	\$24,235	\$22,030	\$60.00	30		E			PTT	X	X	**	W	
1300V34KD	300CXXL VERADO 5.44" 1.85	\$24,715	\$22,470	\$60.00	30		E			PTT	X	X	**	W	
1301V13KD	300L VERADO 5.44" 1.75 HD*	\$24,055	\$21,870	\$60.00	20		E			PTT	X	X	**	W	
1301V14KD	300CL VERADO 5.44" 1.75 HD*	\$24,530	\$22,300	\$60.00	20		E			PTT	X	X	**	W	
1301V23KD	300XL VERADO 5.44" 1.75 HD*	\$24,295	\$22,085	\$60.00	25		E			PTT	X	X	**	W	
1301V24KD	300CXL VERADO 5.44" 1.75 HD*	\$24,785	\$22,530	\$60.00	25		E			PTT	X	X	**	W	
1301V33KD	300XXL VERADO 5.44" 1.75 HD*	\$24,480	\$22,255	\$60.00	30		E			PTT	X	X	**	W	
1301V34KD	300CXXL VERADO 5.44" 1.75 HD*	\$24,960	\$22,690	\$60.00	30		E			PTT	X	X	**	W	

\*Racing Solid Hub kit (Item 840389K06) required for HD gearcase applications and is sold separately



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<b>OPTIMAX</b>															
108047JHD	JET 80 OptiMax ELPT - Jet Ready*	\$9,100	\$8,270	\$21.00	27	D				PTT	X		W		
111047JHD	JET 110 OptiMax ELPT - Jet Ready*	\$11,365	\$10,330	\$30.00	27	D				PTT	X		W	X	
1075D73HY	75ELPT OptiMax	\$8,775	\$7,975	\$21.00	20	D				PTT	X		W		
1090D73HY	90ELPT OptiMax	\$9,325	\$8,475	\$21.00	20	D				PTT	X		W		
1090D83HY	90EXLPT OptiMax	\$9,360	\$8,510	\$21.00	25	D				PTT	X		W		
1115D73HY	115ELPT OptiMax	\$9,735	\$8,850	\$30.00	20	D				PTT	X		W		
1115D83HY	115EXLPT OptiMax	\$9,775	\$8,885	\$30.00	25	D				PTT	X		W		
1115P73EY	115ELPT Pro XS OptiMax	\$10,195	\$9,270	\$30.00	20	D				PTT	X		W	X	
1125D73HY	125ELPT OptiMax	\$10,645	\$9,675	\$30.00	20	D				PTT	X		W	X	
1125D83HY	125EXLPT OptiMax	\$10,930	\$9,935	\$30.00	25	D				PTT	X		W	X	
1150D73HY	150L OptiMax	\$12,750	\$11,590	\$42.00	20	D				PTT	X		W	X	
1150D83HY	150XL OptiMax	\$12,875	\$11,705	\$42.00	25	D				PTT	X		W	X	
1150D84HY	150CXL OptiMax	\$13,255	\$12,050	\$42.00	25	D				PTT	X		W	X	
1150P73EY	150L Pro XS OptiMax	\$13,125	\$11,930	\$42.00	20	D				PTT	X		W		
1150P83EY	150XL Pro XS OptiMax	\$13,260	\$12,055	\$42.00	25	D				PTT	X		W		
1175P73EY	175L Pro XS OptiMax	\$14,795	\$13,450	\$42.00	20	D				PTT	X		W-NEU		
1175P83EY	175XL Pro XS OptiMax	\$14,910	\$13,555	\$42.00	25	D				PTT	X		W-NEU		
1200D83KD	200XL OptiMax	\$16,720	\$15,200	\$60.00	25	D				PTT	X		W		
1200D84KD	200CXL OptiMax	\$17,170	\$15,610	\$60.00	25	D				PTT	X		W		
1200P73BD	200L Pro XS OptiMax	\$15,895	\$14,450	\$60.00	20	D				PTT	X		W		
1225P73ED	225L Pro XS OptiMax	\$18,930	\$17,210	\$60.00	20	D				PTT	X		W-NEU		
1225P83ED	225XL Pro XS OptiMax	\$18,965	\$17,260	\$60.00	25	D				PTT	X		W-NEU		
1226P73ED	225L Pro XS OptiMax TorqueMaster*	\$19,045	\$17,315	\$60.00	20	D				PTT	X		W-NEU		
1250D63EY	250XL OptiMax	\$20,035	\$18,215	\$60.00	25	D				PTT	X		W-NEU		
1250D84EY	250CXL OptiMax	\$20,215	\$18,375	\$60.00	25	D				PTT	X		W-NEU		
1250D93EY	250XXL OptiMax	\$20,535	\$18,670	\$60.00	30	D				PTT	X		W-NEU		
1250D94EY	250CXXL OptiMax	\$20,725	\$18,840	\$60.00	30	D				PTT	X		W-NEU		
1250P73KD	250L Pro XS OptiMax	\$19,985	\$18,170	\$60.00	20	D				PTT	X		W-NEU		
1250P83KD	250XL Pro XS OptiMax	\$20,150	\$18,320	\$60.00	25	D				PTT	X		W-NEU		
1251P73KD	250L Pro XS OptiMax TorqueMaster*	\$20,095	\$18,270	\$60.00	20	D				PTT	X		W-NEU		
<b>Sport Jet</b>															
S200J20HD	200 OptiMax - Powerhead	\$8,755	\$7,960	N/A		D								W	
S721P52YD	200 OptiMax - Pump	\$3,305	\$3,005	N/A											
S721P51ZD	200 OptiMax - Optional Pump	\$3,255	\$2,960	N/A											

\*Racing Solid Hub kit (Item 840369K06) required for Torque Master gearcase applications and is sold separately

## PRICING NOTES

A fuel line is included as standard equipment on 5HP - 60HP models

40HP EFI models and above are SmartCraft compatible

3 year limited warranty standard on all models (excluding Sport Jet Models which are 1 year Standard) - Pleasure Applications

All Verado models require Mercury SmartCraft DTS (Digital Throttle & Shift)

Trim switch and transom mount key switch are included as standard equipment 40HP - 60 HP tiller handle models

V6 Opti models do not include the remote oil tank, which must be ordered separately through Mercury Parts & Accessories

\*These engines are shipped "Jet Ready" with no gear-case or jet pump - Customer must order separately from pump manufacturer

\*\*All 6-Cylinder Verado models require Mercury electro-hydraulic power steering.

## MODEL DESCRIPTION KEY

M MANUAL START

L LONG SHAFT (20")

XL EXTRA LONG SHAFT (25")

XXL EXTRA EXTRA LONG SHAFT (30")

E ELECTRIC START

PT POWER TRIM (POWER TILT ONLY ON PROKICKERS)

C COUNTER ROTATION

GA GAS ASSIST

H TILLER HANDLE

## Fuel Delivery Technology Key

C Carbureted

E EFI

D DFI

## REGULATION COMPLIANCE KEY

W Worldwide

W-NEU Worldwide except for the European Union Countries

PRICES AND SPECIFICATIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE



**MERCURY OUTBOARDS  
GOVERNMENT PRICE LIST  
(State - Municipal - Educational)**

Effective September 1, 2012

[mercurygovsales.com](http://mercurygovsales.com)





**GOVERNMENT PRICE LIST  
EFFECTIVE 9/1/12**

**STANDARD EQUIPMENT**

MODEL	GOV'T PRICE	SHAFT LENGTH	TILLER HANDLE	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	STEERING CONNECTOR KIT	OIL INJECTION	LOW OIL WARNING SENSOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
<b>FOURSTROKE OUTBOARD MODELS</b>															
2.5M FOURSTROKE	\$676.00	15"	•		•	•									
3.5M FOURSTROKE	787.00	15"	•		•	•									
3.5ML FOURSTROKE	806.00	20"	•		•	•									
4M FOURSTROKE	1,024.00	15"	•		•	•									
4ML FOURSTROKE	1,037.00	20"	•		•	•									
5M FOURSTROKE	1,154.00	15"	•		•	•									
5ML FOURSTROKE	1,170.00	20"	•		•	•									
5MXL FOURSTROKE	1,177.00	25"	•		•	•									
6M FOURSTROKE	1,323.00	15"	•		•	•									
6ML FOURSTROKE	1,329.00	20"	•		•	•									
8M FOURSTROKE	1,505.00	15"	•	•	•	•					•				
8ML FOURSTROKE	1,521.00	20"	•	•	•	•					•				
8EH FOURSTROKE	1,827.00	15"	•	•	•	•	•	•			•				
8ELH FOURSTROKE	1,833.00	20"	•	•	•	•	•	•			•				
9.9M FOURSTROKE	1,684.00	15"	•	•	•	•					•				
9.9ML FOURSTROKE	1,700.00	20"	•	•	•	•					•				
9.9MXL FOURSTROKE	1,765.00	25"	•	•	•	•					•				
9.9EH FOURSTROKE	1,996.00	15"	•	•	•	•	•	•			•				
9.9ELH FOURSTROKE	2,009.00	20"	•	•	•	•	•	•			•				
9.9EL FOURSTROKE	1,999.00	20"		•	•	•	•	•	•		•				
9.9ML FOURSTROKE BIGFOOT	1,794.00	20"	•	•	•	•					•				
9.9MXL FOURSTROKE BIGFOOT	1,862.00	25"	•	•	•	•					•				
9.9EL FOURSTROKE BIGFOOT	2,048.00	20"		•	•	•	•	•	•		•				
9.9ELH FOURSTROKE BIGFOOT	2,057.00	20"	•	•	•	•	•	•			•				
9.9EXLH FOURSTROKE BIGFOOT	2,116.00	25"	•	•	•	•	•	•			•				
9.9ELPT BF PRO KICKER 4S	2,347.00	20"		•	•	•	•	•	•		•	•			
9.9EXLPT BF PRO KICKER 4S	2,402.00	25"		•	•	•	•	•	•		•	•			
9.9ELHPT BF PRO KICKER 4S	2,119.00	20"	•	•	•	•	•	•	•		•	•			
9.9EXLHPT BF PRO KICKER 4S	2,408.00	25"	•	•	•	•	•	•	•		•	•			
15M FOURSTROKE	1,905.00	15"	•	•	•	•		•							
15ML FOURSTROKE	1,921.00	20"	•	•	•	•		•							
15E FOURSTROKE	2,184.00	15"		•	•	•	•	•	•						
15EL FOURSTROKE	2,204.00	20"		•	•	•	•	•	•						
15EH FOURSTROKE	2,210.00	15"	•	•	•	•	•	•	•						
15ELH FOURSTROKE	2,220.00	20"	•	•	•	•	•	•	•						
15ELPT FOURSTROKE	2,382.00	20"		•	•	•	•	•	•		•	•			
15ELPT PROKICKER 4S	2,538.00	20"		•	•	•	•	•	•		•	•			
15ELHPT PROKICKER 4S	2,561.00	20"	•	•	•	•	•	•	•		•	•			
15EXLPT PROKICKER 4S	2,620.00	25"		•	•	•	•	•	•		•	•			
15EXLHPT PROKICKER 4S	2,639.00	25"	•	•	•	•	•	•	•		•	•			
20M FOURSTROKE	2,217.00	15"	•	•	•	•		•			•				
20ML FOURSTROKE	2,239.00	20"	•	•	•	•		•			•				
20E FOURSTROKE	2,457.00	15"		•	•	•	•	•	•		•				
20EH FOURSTROKE	2,473.00	15"	•	•	•	•	•	•	•		•				
20ELH FOURSTROKE	2,496.00	20"	•	•	•	•	•	•	•		•				
20EL FOURSTROKE	2,480.00	20"		•	•	•	•	•	•		•				



**GOVERNMENT PRICE LIST  
EFFECTIVE 9/1/12**

**STANDARD EQUIPMENT**

MODEL	GOV'T PRICE	SHAFT LENGTH	TILLER HANDLE	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	STEERING CONNECTOR KIT	OIL INJECTION	LOW OIL WARNING SENSOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
<b>FOURSTROKE OUTBOARD MODELS - continued</b>															
20EPT FOURSTROKE	2,668.00	15"		•	•		•	•	•		•	•			
20ELHPT FOURSTROKE	2,717.00	20"	•	•	•	•	•	•	•		•	•			
20ELPT FOURSTROKE	2,694.00	20"		•	•		•	•	•		•	•			
25M FOURSTROKE EFI	\$ 2,704.00	15"	•	•		•		•			•			•	
25ML FOURSTROKE EFI	2,717.00	20"	•	•		•		•			•			•	
25EH FOURSTROKE EFI	3,058.00	15"	•	•		•	•	•			•			•	
25EL FOURSTROKE EFI	3,032.00	20"		•			•	•	•		•			•	
25ELH FOURSTROKE EFI	3,068.00	20"	•	•		•	•	•			•			•	
25ELHPT FOURSTROKE EFI	3,383.00	20"	•	•		•	•	•			•	•		•	
25ELPT FOURSTROKE EFI	3,335.00	20"		•			•	•	•		•	•		•	
30M FOURSTROKE EFI	3,175.00	15"	•	•		•		•			•			•	•
30ML FOURSTROKE EFI	3,185.00	20"	•	•		•		•			•			•	•
30EL FOURSTROKE EFI	3,468.00	20"		•			•	•	•		•			•	•
30ELH FOURSTROKE EFI	3,549.00	20"	•	•		•	•	•			•			•	•
30ELPT FOURSTROKE EFI	3,760.00	20"		•			•	•	•		•	•		•	
30ELHPT FOURSTROKE EFI	3,845.00	20"	•	•		•	•	•			•	•		•	
40M FOURSTROKE	3,474.00	15"	•			•		•						•	•
40ML FOURSTROKE	3,487.00	20"	•			•		•						•	•
40E FOURSTROKE EFI	3,647.00	15"					•	•	•					•	•
40EL FOURSTROKE EFI	3,679.00	20"					•	•	•					•	•
40ELH FOURSTROKE EFI	3,660.00	20"	•			•	•	•						•	•
40ELPT FOURSTROKE EFI	4,144.00	20"					•	•	•			•			
40ELHPT FOURSTROKE EFI	4,277.00	20"	•			•	•	•				•		•	
40ELPT FOURSTROKE BIGFOOT EFI	4,388.00	20"					•	•	•			•			
50ELPT FOURSTROKE EFI	4,609.00	20"					•	•	•			•		•	
50ELHPT FOURSTROKE EFI	4,687.00	20"	•			•	•	•				•		•	
50ELPT FOURSTROKE BIGFOOT EFI	4,696.00	20"					•	•	•					•	
60ELPT FOURSTROKE EFI	4,828.00	20"					•	•	•			•		•	
60ELHPT FOURSTROKE EFI	4,950.00	20"	•			•	•	•				•		•	
60ELH FOURSTROKE BIGFOOT EFI	4,924.00	20"	•			•	•							•	•
60ELPT FOURSTROKE BIGFOOT EFI	4,969.00	20"					•	•	•			•		•	
60EXLPT FOURSTROKE BIGFOOT EFI	5,275.00	25"					•	•	•			•		•	
75ELPT FOURSTROKE EFI	5,944.00	20"					•	•	•			•		•	
90ELPT FOURSTROKE EFI	6,130.00	20"					•	•	•			•		•	
90EXLPT FOURSTROKE EFI	6,152.00	25"					•	•	•			•		•	
115ELPT FOURSTROKE EFI	6,689.00	20"					•	•	•			•		•	
115EXLPT FOURSTROKE EFI	6,711.00	25"					•	•	•			•		•	
150L FOURSTROKE EFI	8,606.00	20"					•	•	•			•		•	
150XL FOURSTROKE EFI	8,658.00	25"					•	•	•			•		•	
150CXL FOURSTROKE EFI	8,999.00	25"					•	•	•			•	•	•	
<b>OPTIMAX OUTBOARD MODELS</b>															
75ELPT OPTIMAX	5,704.00	20"					•	•	•	•	•	•		•	
90ELPT OPTIMAX	6,061.00	20"					•	•	•	•	•	•		•	
90EXLPT OPTIMAX	6,084.00	25"					•	•	•	•	•	•		•	





**GOVERNMENT PRICE LIST  
EFFECTIVE 9/1/12**

**STANDARD EQUIPMENT**

MODEL	GOV'T PRICE	SHAFT LENGTH	TILLER HANDLE	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	STEERING CONNECTOR KIT	OIL INJECTION	LOW OIL WARNING SENSOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
<b>OPTIMAX OUTBOARD MODELS - continued</b>															
115ELPT OPTIMAX	6,328.00	20"					•	•	•	•	•	•		•	
115EXLPT OPTIMAX	6,354.00	25"					•	•	•	•	•	•		•	
115ELPT PROXS OPTIMAX	6,627.00	20"					•	•	•	•	•	•		•	
125ELPT OPTIMAX	\$ 6,919.00	20"					•	•	•	•	•	•		•	
125EXLPT OPTIMAX	7,105.00	25"					•	•	•	•	•	•		•	
150L OPTIMAX	8,288.00	20"					•	•	•	•	•	•		•	
150XL OPTIMAX	8,369.00	25"					•	•	•	•	•	•		•	
150CXL OPTIMAX	8,616.00	25"					•	•	•	•	•	•	•	•	
150L PROXS OPTIMAX	8,531.00	20"					•	•	•	•	•	•		•	
150XL PROXS OPTIMAX	8,619.00	25"					•	•	•	•	•	•		•	
175L PROXS OPTIMAX	9,617.00	20"					•	•	•	•	•	•		•	
175XL PROXS OPTIMAX	9,692.00	25"					•	•	•	•	•	•		•	
200L PROXS OPTIMAX	10,332.00	20"					•	•	•	•	•	•		•	
200XL OPTIMAX	10,576.00	25"					•	•	•	•	•	•		•	
200CXL OPTIMAX	11,161.00	25"					•	•	•	•	•	•	•	•	
225L PROXS OPTIMAX	12,305.00	20"					•	•	•	•	•	•		•	
225XL PROXS OPTIMAX	12,340.00	25"					•	•	•	•	•	•		•	
225L PROXS OPTIMAX TORQUEMASTER	12,379.00	20"					•	•	•	•	•	•		•	
250XL OPTIMAX	13,023.00	25"					•	•	•	•	•	•		•	
250CXL OPTIMAX	13,140.00	25"					•	•	•	•	•	•	•	•	
250XXL OPTIMAX	13,348.00	30"					•	•	•	•	•	•		•	
250CXXL OPTIMAX	13,471.00	30"					•	•	•	•	•	•	•	•	
250L PROXS OPTIMAX	12,990.00	20"					•	•	•	•	•	•		•	
250XL PROXS OPTIMAX	13,098.00	25"					•	•	•	•	•	•		•	
250L PROXS OPTIMAX TORQMASTER	13,062.00	20"					•	•	•	•	•	•		•	
<b>VERADO SUPER-CHARGED FOURSTROKE OUTBOARD MODELS</b>															
150L VERADO	10,716.00	20"					•	•	•	•	•	•		•	
150XL VERADO	10,816.00	25"					•	•	•	•	•	•		•	
150CXL VERADO	11,110.00	25"					•	•	•	•	•	•	•	•	
175L VERADO	11,786.00	20"					•	•	•	•	•	•		•	
175XL VERADO	11,678.00	25"					•	•	•	•	•	•		•	
175CXL VERADO	12,175.00	25"					•	•	•	•	•	•	•	•	
200L VERADO 4 CYL	11,414.00	20"					•	•	•	•	•	•		•	
200XL VERADO 4 CYL	11,534.00	25"					•	•	•	•	•	•		•	
200CXL VERADO 4 CYL	11,879.00	25"					•	•	•	•	•	•	•	•	
225L VERADO	13,211.00	20"					•	•	•	•	•	•		•	
225XL VERADO	13,299.00	25"					•	•	•	•	•	•		•	
225CXL VERADO	13,696.00	25"					•	•	•	•	•	•	•	•	
225XXL VERADO	13,517.00	30"					•	•	•	•	•	•		•	
225CXXL VERADO	13,897.00	30"					•	•	•	•	•	•	•	•	
250XL VERADO	13,978.00	25"					•	•	•	•	•	•		•	
250CXL VERADO	14,378.00	25"					•	•	•	•	•	•	•	•	
250XXL VERADO	14,199.00	30"					•	•	•	•	•	•		•	
250CXXL VERADO	14,580.00	30"					•	•	•	•	•	•	•	•	
250L PRO VERADO	14,131.00	20"					•	•	•	•	•	•		•	
250XL PRO VERADO	14,216.00	25"					•	•	•	•	•	•		•	



# **GOVERNMENT PRICE LIST EFFECTIVE 9/1/12**

## **STANDARD EQUIPMENT**

MODEL	GOV'T PRICE	SHAFT LENGTH	TILLER HANDLE	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	STEERING CONNECTOR KIT	OIL INJECTION	LOW OIL WARNING SENSOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
<b>VERADO SUPER-CHARGED FOURSTROKE OUTBOARD MODELS - continued</b>															
300L VERADO	\$ 15,480.00	20"					•	•				•			
300CL VERADO	15,789.00	20"					•	•				•	•		
300XL VERADO	15,633.00	25"					•	•				•	•		
300CXL VERADO	15,951.00	25"					•	•				•	•		
300XXL VERADO	15,753.00	30"					•	•				•	•		
300CXXL VERADO	16,065.00	30"					•	•				•	•		
300L PRO VERADO	15,405.00	20"					•	•				•			
300XL PRO VERADO	15,555.00	25"					•	•				•			
300L VERADO HD 1.75	15,636.00	20"					•	•				•			
300CL VERADO HD 1.75	15,945.00	20"					•	•				•	•		
300XL VERADO HD 1.75	15,792.00	25"					•	•				•			
300CXL VERADO HD 1.75	16,110.00	25"					•	•				•	•		
300XXL VERADO HD 1.75	15,912.00	30"					•	•				•	•		
300CXXL VERADO HD 1.75	16,224.00	30"					•	•				•	•		

*NOTE: Verado engines are a marine propulsion system. This system is the outboard, the digital throttle/shift (DTS) remote control along with necessary rigging parts plus the special power steering components for Verado engines. The DTS remote control, power steering and necessary rigging parts are extra cost items not included in stated pricing. Verado engines can only be shipped to dealers, boat builders or government agencies that are certified by Mercury Marine to do Verado installations.*

### **PERFORMANCE OUTBOARD MODELS**

300XS XL OPTIMAX	17,609.00	25"					•	•			•	•		•	
300XS CXL OPTIMAX	17,806.00	25"					•	•			•	•		•	
300XS XXL OPTIMAX	18,003.00	30"					•	•			•	•		•	
300XS CXXL OPTIMAX	18,200.00	30"					•	•			•	•		•	
350L VERDO	23,511.00	20"					•	•				•			
350CL VERDO	23,919.00	20"					•	•				•	•		
350XL VERDO	23,715.00	25"					•	•				•			
350CXL VERDO	24,123.00	25"					•	•				•	•		
350XXL VERDO	23,919.00	30"					•	•				•			
350CXXL VERDO	24,327.00	30"					•	•				•	•		

*NOTE: All Performance outboards carry a two year warranty. XS Models listed above include an offshore Fleetmaster Gearcase.*

*NOTE: Verado engines are a marine propulsion system. This system is the outboard, the digital throttle/shift (DTS) remote control along with necessary rigging parts plus the special power steering components for Verado engines. The DTS remote control, power steering and necessary rigging parts are extra cost items not included in stated pricing. Verado engines can only be shipped to dealers, boat builders or government agencies that are certified by Mercury Marine to do Verado installations.*

### **JET OUTBOARD MODELS**

25MLH FOURSTROKE EFI GA JET	4,337.00	20"	•	•		•		•						•	
25ELH FOURSTROKE EFI GA JET	4,608.00	20"	•	•		•	•	•						•	
25ELPT FOURSTROKE EFI JET	4,858.00	20"		•			•	•	•			•		•	
40ELPT FOURSTROKE EFI JET	5,002.00	20"					•	•	•			•		•	

### **MULTI-FUEL JET OUTBOARD MODELS**

3.0 XL JP OPTIMAX	14,840.00	25"					•	•		•	•	•		•	
3.0 CXL JP OPTIMAX	14,868.00	25"					•	•		•	•	•		•	
3.0 XXL JP OPTIMAX	14,985.00	30"					•	•		•	•	•		•	
3.0 CXXL JP OPTIMAX	15,209.00	30"					•	•		•	•	•		•	

*NOTE: Multi-Fuel Models require JP5, JP8, or Jet A Fuel. All multi-fuel outboards carry a two year warranty.*

**MERCURY****GOVERNMENT PRICE LIST EFFECTIVE 9/1/12****MODEL DESCRIPTION KEY**

M	Manual	XXL	Extra Extra Long Shaft (30")
L	Long Shaft (20")	E	Electric Start
H	Tiller Handle Control & Steering	EFI	Electronic Fuel Injection
PT	Power Trim & Tilt	OPTIMAX	EPA Certified Low Emissions Outboard for 2006 Plus California Air Resources Board (CARB) 2 & 3 Star Ratings
C	Counter Rotation		
XL	Extra Long Shaft (25")		

**IMPORTANT REMINDERS**

- Double check boat transom height measurement to ensure you are ordering the correct shaft length. If you need further assistance concerning this, please contact Government sales at 1-866-408-6372.
- Rigging accessories such as remote controls, wiring harnesses, throttle/shift cables, steering systems, gauges and propellers are not included in stated pricing. All accessories are available as extra cost items.
- FourStroke and OptiMax engines meet or exceed US EPA 2006 emission regulations plus have California Air Resources Board (CARB) 2 & 3 star ratings.

**Price Includes the Following Features:**

- Standard aluminum propeller on 4 thru 20 hp models.
  - No propellers are included on 25 thru 350 hp models.
  - A 3.2 gallon remote fuel tank and fuel line are included on 8 & 9.9 hp models.
  - A 6.6 gallon remote fuel tank and fuel line are included on 15 thru 30 hp models.
  - A fuel line is included on 40 thru 60 hp models.
  - All 40 EFI thru 350 hp models are SmartCraft compatible.
  - Tiller handle control is standard on all manual start models & H models.
  - Trim switch and transom mount key switch are included on applicable 40 thru 60 hp tiller handle models.
  - Oil injection is standard on all 75 thru 250 hp 2-stroke OptiMax models.
  - Remote oil tanks are not included with 75 thru 250 hp 2-stroke OptiMax outboards.
  - Remote controls, throttle/shift cables, wiring harnesses, instrumentation, propellers and other parts & accessories are not included in this government pricing. These accessories are available as extra cost items.
  - All Verado engines can only be shipped to dealers, boat builders or government agencies that are certified by Mercury Marine to do DTS and Verado installations.
- **Freight Terms:** FOB Destination, Continental 48 states
  - **Payment Terms:** Net 60 Days / Credit Card orders accepted (Government issued MC & VISA Only)
  - Standard government warranty is three year parts and labor plus three years corrosion failure protection, with the exception of our Performance and multi-fuel outboards which have a two year parts, labor, and corrosion failure protection warranty.
  - Prices are subject to change without notice.

MERCURY MARINE

W6250 PIONEER ROAD, P.O. BOX 1939 • FOND DU LAC, WI 54936-1939

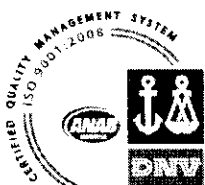
GOVERNMENT SALES DEPT.

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# **MERCURY MARINE THREE YEAR LIMITED WARRANTY**

## **(Products sold to Government Agencies)**

### **WHAT IS COVERED**

Mercury Marine warrants its new products (excluding Mercury Racing Division products) to be free of defects in material and workmanship in the manner and during the period described below. Accessory items and rigging components are not covered by this motor warranty.

### **DURATION OF COVERAGE**

This Limited Warranty provides coverage for three (3) years from the date the product is first sold for use, or three (3) years from the date on which the product is first put into service, whichever occurs first. The repair or replacement of parts, or the performance of service under this warranty, does not extend the life of this warranty beyond its original expiration date. Unexpired warranty coverage is transferable to a subsequent purchaser.

For the second and third year of the warranty period, coverage is limited to the following components:

Powerhead	Bracket System
Intake	Power Trim/Tilt
Fuel Delivery System	Midsection
Ignition System	Lower Unit Assembly

### **CONDITIONS THAT MUST BE MET IN ORDER TO OBTAIN WARRANTY COVERAGE**

Warranty coverage becomes available upon proper registration of the product. Routine maintenance outlined in the Operation and Maintenance Manual must be timely performed in order to maintain warranty coverage. If this maintenance is performed by the customer Mercury Marine reserves the right to make future warranty coverage contingent on proof of proper maintenance.

### **WHAT MERCURY WILL DO**

Mercury's sole and exclusive obligation under this warranty is limited to, at our option, repairing a defective part, replacing such part or parts with new or Mercury Marine certified re-manufactured parts, or refunding the purchase price of the Mercury product. Mercury reserves the right to improve or modify products from time to time without assuming an obligation to modify products previously manufactured.

### **HOW TO OBTAIN WARRANTY COVERAGE**

The customer must provide Mercury with a reasonable opportunity to repair, and reasonable access to the product for warranty service. Warranty claims shall be made by delivering the product for inspection to a Mercury dealer authorized to service the product. If purchaser cannot deliver the product to such a dealer, written notice must be given to Mercury. We will then arrange for the inspection and any covered repair. Purchaser in that case shall pay for all related transportation charges and/or travel time. If the service provided is not covered by this warranty, purchaser shall pay for all related labor and material, and any other expenses associated with that service. Purchaser shall not, unless requested by Mercury, ship the product or parts of the product directly to Mercury. The warranty registration card is the only valid registration identification and must be presented to the dealer at the time warranty service is requested in order to obtain coverage.

### **WHAT IS NOT COVERED**

This limited warranty does not cover routine maintenance items, tune ups, adjustments, normal wear and tear, damage caused by abuse, abnormal use, use of a propeller or gear ratio that does not allow the engine to run in its recommended wide-open-throttle RPM range (see the Operation and Maintenance Manual), operation of the product in a manner inconsistent with the recommended operation/duty cycle section of the Operation and Maintenance Manual, neglect, accident, submersion, improper installation (proper installation specifications and techniques are set forth in the installation instructions for the product), improper service, use of an accessory or part not manufactured or sold by us, jet pump impellers and liners, operation with fuels, oils or lubricants which are not suitable for use with the product (see the Operation and Maintenance Manual), alteration or removal of parts, or water entering the engine through the fuel intake, air intake or exhaust system. Use of the product for racing or other competitive activity, or operating with a racing type lower unit, at any point, even by a prior owner of the product, voids the warranty.

Expenses related to haul-out, launch, towing, storage, telephone, rental, inconvenience, slip fees, insurance coverage, loan payments, loss of time, loss of income, or any other type of incidental or consequential damages are not covered by this warranty. Also, expenses associated with the removal and/or replacement of boat partitions or material caused by boat design for access to the product are not covered by this warranty.

No individual or entity, including Mercury Marine authorized dealers, has been given authority by Mercury Marine to make any affirmation, representation or warranty regarding the product, other than those contained in this limited warranty, and if made, shall not be enforceable against Mercury Marine.

For additional information regarding events and circumstances covered by this warranty, and those that are not, see the Warranty Coverage section of the Operation and Maintenance Manual, incorporated by reference into this warranty.

#### **DISCLAIMERS AND LIMITATIONS**

**THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY DISCLAIMED. TO THE EXTENT THAT THEY CANNOT BE DISCLAIMED, THE IMPLIED WARRANTIES ARE LIMITED IN DURATION TO THE LIFE OF THE EXPRESS WARRANTY. INCIDENTAL AND CONSEQUENTIAL DAMAGES ARE EXCLUDED FROM COVERAGE UNDER THIS WARRANTY. SOME STATES/COUNTRIES DO NOT ALLOW FOR THE DISCLAIMERS, LIMITATIONS AND EXCLUSIONS IDENTIFIED ABOVE, AS A RESULT, THEY MAY NOT APPLY TO YOU. THIS WARRANTY GIVES YOU SPECIFIC LEGAL RIGHTS, AND YOU MAY ALSO HAVE OTHER LEGAL RIGHTS WHICH VARY FROM STATE TO STATE AND COUNTRY TO COUNTRY.**